

TELECONFERENCE PRESENTED BY



JOERG LISZKA LAVERTY SENEZKO P.C.



How to Win IDES Audits on Independent Contractor Status *Special Strategies for Management*

PARTICIPATE BY PHONE:

Thursday, August 18, 2011

2:00 p.m. – 2:45 p.m.

Cost: \$75.00

Presented by Wessels Sherman Attorney Nancy Joerg

Join Wessels Sherman Shareholder and Senior Attorney Nancy Joerg "over the phone" for valuable strategies on *How to Win IDES Audits on Independent Contractor Status*.

Nationally recognized in the independent contractor area of law, Attorney Nancy Joerg has represented an amazing variety of companies (soccer camps, colleges, dental clinics, direct sales organizations, trucking companies, messenger courier operations, limousine companies, banks, drywall companies, general contractors, vehicle repossession companies, architectural and engineering firms, etc.) in Illinois Department of Employment Security (IDES) audits.

The IDES is the Illinois agency that audits companies to see whether their workers should be reclassified from independent contractor status to employee status. Reclassification can cost a company a lot trouble and money! **Ms. Joerg has assisted thousands of client companies with complex IDES Hearings and challenging audits on the difficult issue of whether particular workers are independent contractor or employees.**

Ms. Joerg will explain, step by step, how to effectively deal with IDES auditors; how to properly and successfully represent independent contractor situations to an IDES hearing officer; how to handle and protest correspondence from the local IDES office; what you should and should not have in independent contractor agreements and independent contractor files, etc.

Often a lot of money is at stake in these legal situations. Therefore, it is well worth your time to participate in this teleconference if your company or your clients use independent contractors. Because of her national reputation in this field, Nancy Joerg was asked by Commerce Clearing House to author a book on independent contractor status. Ms. Joerg's book, The World of Independent Contractors, has been widely acclaimed. She has written hundreds of articles on the independent contractor crisis in the United States and has been interviewed and quoted in the Chicago Tribune, New York Times, Washington Post, etc. This is a rare opportunity to gain valuable insight into the best ways to lower your liability in using independent contractors. Don't miss this fantastic teleconference!

Can't participate? Purchase Nancy Joerg's audio CD entitled "How Do We Defend Our Company In an IDES Audit When We Use Independent Contractors." To order call Ashlei Stare at (630) 377-1554.

TELECONFERENCE—How to Win IDES Audits on Independent Contractor Status

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Amount Enclosed \$ _____ (Please make check payable to Wessels Sherman. We do not accept credit cards. If you are a phone client, we are happy to invoice you upon request.)

Name & Title _____ (or attach business card)

Company _____

Address _____

City, State, Zip Code _____

Phone Number w/Area Code _____

Email Address _____

NOTE: Confirmation, dial-in instructions, and a packet of valuable materials will be provided via your email address.

Return to: Tammy Nelson, Legal Assistant
Wessels Sherman
2035 Foxfield Rd.
St. Charles, IL 60174

To help expedite your registration, please also email or fax a copy of this registration form to Tammy Nelson at tanelson@wesselssherman.com (fax number is 630-377-1653). **Once we reach capacity, we cannot accept additional registrations.**

Questions?? Contact Tammy Nelson at (630) 377-1554 or email her at tanelson@wesselsherman.com.