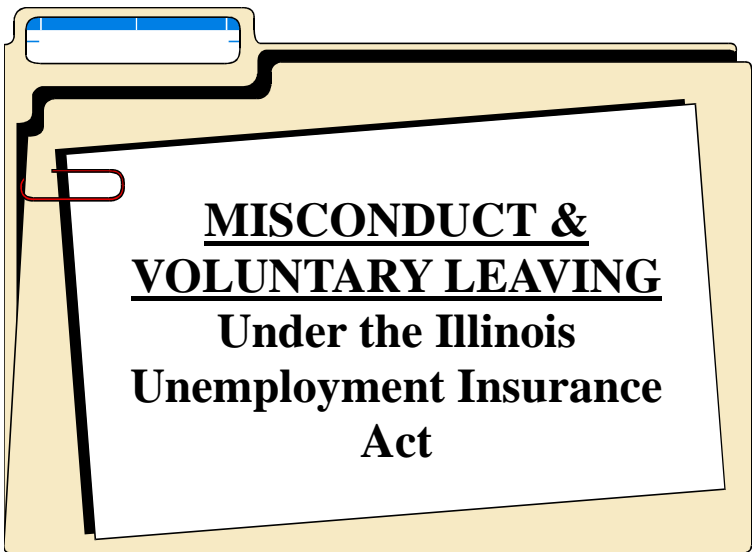




EMPLOYERS! WIN UNEMPLOYMENT INSURANCE CASES AND HEARINGS!



On this CD, Nancy Joerg, senior attorney and shareholder with Wessels Sherman, advises a client who is the owner of a small Illinois business. The client is worried about a secretary who walked off the job in a huff because the client was trying to give her some constructive criticism about her poor performance as a secretary – such issues as excessive personal phone calls, bad attitude, etc.

The secretary quit and filed for unemployment insurance benefits at the Illinois Department of Employment Security (IDES). The employer received a notice of claim from the

IDES stating that the secretary told the IDES that she was fired (and that was why she should get benefits). The client argues “No, she was not fired! She left voluntarily. She abandoned her job and she should not get benefits.”

Ms. Joerg advises the client in a practical, step-by step fashion:

- How he should protest the ex-employee’s claim for IDES benefits
- All of the legal issues under the Illinois Unemployment Insurance Act (IUIA) involving misconduct, voluntary quit, and the tricky “gray area” in between
- How the IDES and the courts interpret an employer’s behavior to decide when an employee quits or is fired

These cases can be WON if the employer understands “the rules of the game!” On this CD, Ms. Joerg and her client, in very down to earth, plain English (no legalese), talk about:

- ✓ How you prove that an employee was guilty of misconduct.
- ✓ Strategies for winning at IDES hearings when misconduct is an issue and when voluntary leaving is an issue.
- ✓ How you successfully prepare witnesses for IDES hearings on the issues of misconduct and voluntary leaving.
- ✓ Leading legal precedents in Illinois on the issues of voluntary leaving and misconduct.
- ✓ Avoiding traps for the unwary.
- ✓ **TELEPHONE HEARINGS** — How you handle IDES telephone hearings and win!

This CD provides very cost effective in-house training in this crucial area. You may save thousands of dollars in unemployment insurance costs.

This CD is essential for employers, human resource people, accountants, and for any advisors of businesses in Illinois. Losing unemployment insurance cases costs money!

Simply fill out the form below to order this informative CD: **MISCONDUCT & VOLUNTARY LEAVING Under the Illinois Unemployment Insurance Act** (No Risk!: 100% refund if not totally pleased.) Order now. Supplies limited.

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