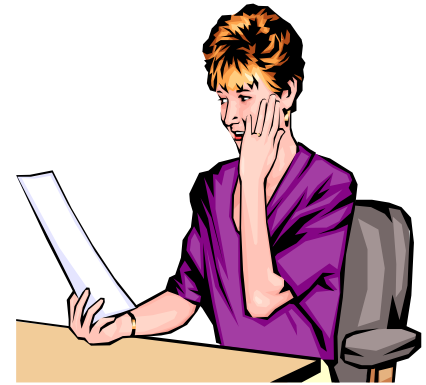


EMPLOYERS' IDES AUDIT SURVIVAL KIT



HELP! How Do We Defend Our Company in an IDES Audit When We Use Independent Contractors?!

Practical Solutions for Management

On this 100 minute CD, attorney Nancy Joerg, employment lawyer from Wessels Sherman, is working with a company owner who is facing an Illinois Department of Employment Security (IDES) audit. The Company uses independent contractor installers. Nancy Joerg has defended employers who use all kinds of independent contractors in hundreds of IDES audits. The CD focuses on:

- How a company who uses (any and all types of) independent contractors should prepare for an IDES audit,
- How to evaluate the situation,
- How to work with the independent contractors to obtain the necessary documentation of independent contractor status,
- What the liabilities are for a company in such an audit,
- The tie-in between the IRS and the IDES on such matters,
- How the company should appeal the auditor's decision if all does not go well.

No matter what kind of independent contractor your company uses, this audio tape will be invaluable in reducing your company's liability. This "must have" CD is absolutely packed with excellent practical solutions and proven strategies for companies being audited by the IDES.

Also discussed by Nancy Joerg and her client on the CD is the unique role of an independent contractor agreement; how to carefully fill out an IDES Worker Relationship Questionnaire; an in-depth explanation of Section 212(A), (B), and (C); what choices the company has if its installers are reclassified to employee status upon IDES audit; and how a company can lower its liability in the face of such a situation.

Every Illinois company who uses independent contractors should listen to this extremely extensive and in-depth recording. It is a convenient and cost effective way for companies to do in-house training on the issue of working "smart" with independent contractors.

The CD is in "plain English," and offers creative and "easy to grasp" solutions for the wide variety of problems that a company faces when it uses independent contractors. Also, any business professional who advises companies that use independent contractors should carefully listen to this tape for the vast information and strategic planning that it contains.

Simply fill out the form below to order this informative CD. Arm yourself (and your client) with the knowledge you need to protect yourself.

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